The Maryland Municipal League

Located in the state capital of Annapolis, MML was founded in 1936 and represents 157 municipal governments and two special taxing districts throughout the State of Maryland.

A voluntary, nonprofit, nonpartisan association controlled and maintained by city and town governments, MML works to strengthen and support municipal government through advocacy and the development of effective leadership. Through its membership in the National League of Cities, MML offers legislative representation in Washington, urban research programs, and a national municipal government information exchange.

MML is the only statewide organization in Maryland composed solely of municipal officials and devoted to the promotion of all branches of municipal administration.

Our Mission
Maryland Municipal League’s mission is to strengthen and support municipal government through advocacy and development of effective leadership.

Our Vision
Maryland Municipal League will engage and empower all Maryland municipal officials by ensuring that they have access to the education and information they need to provide the highest level of service to the residents of Maryland’s cities and towns.

2021-2022 MML Board of Directors

<table>
<thead>
<tr>
<th>Position</th>
<th>Name</th>
<th>Title</th>
<th>City</th>
</tr>
</thead>
<tbody>
<tr>
<td>President</td>
<td>Jake Day</td>
<td>Mayor</td>
<td>Salisbury</td>
</tr>
<tr>
<td>President-elect</td>
<td>Denise C. Mitchell</td>
<td>Councilmember</td>
<td>College Park</td>
</tr>
<tr>
<td>Immediate Past President</td>
<td>Perry L. Jones, Jr.</td>
<td>Mayor</td>
<td>Union Bridge</td>
</tr>
<tr>
<td>Mayor</td>
<td>Laura Allen</td>
<td>Town Manager</td>
<td>Berwyn Heights</td>
</tr>
<tr>
<td>Mayor</td>
<td>Sadara Barrow</td>
<td></td>
<td>Colmar Manor</td>
</tr>
<tr>
<td>Mayor</td>
<td>Michael Benton</td>
<td></td>
<td>North Beach</td>
</tr>
<tr>
<td>Commissioner President</td>
<td>Michael Bibb</td>
<td></td>
<td>St Michaels</td>
</tr>
<tr>
<td>Code Compliance Sup.</td>
<td>Jamie Braun</td>
<td></td>
<td>Bowie</td>
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<tr>
<td>Mayor</td>
<td>John Carroll</td>
<td></td>
<td>Galena</td>
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<tr>
<td>Councilmember</td>
<td>Gregory Dotson</td>
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<td>North Beach</td>
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<tr>
<td>Chief</td>
<td>Arnold R. Downing</td>
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<td>Berlin</td>
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<tr>
<td>Councilmember</td>
<td>Diane Foster</td>
<td></td>
<td>Taneytown</td>
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<tr>
<td>Commissioner</td>
<td>Kevin Grove</td>
<td></td>
<td>Frostburg</td>
</tr>
<tr>
<td>Executive Director</td>
<td>Scott Hancock</td>
<td></td>
<td>MML</td>
</tr>
<tr>
<td>Mayor</td>
<td>Jeannine James</td>
<td></td>
<td>La Plata</td>
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<tr>
<td>Clerk</td>
<td>Dashaun N. Lanham</td>
<td></td>
<td>Seat Pleasant</td>
</tr>
<tr>
<td>Attorney</td>
<td>Elissa Levan</td>
<td></td>
<td>Various</td>
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<tr>
<td>Mayor</td>
<td>Howard W. Long</td>
<td></td>
<td>Boonsboro</td>
</tr>
<tr>
<td>Mayor</td>
<td>Travis Marion</td>
<td></td>
<td>Rising Sun</td>
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<tr>
<td>Councilmember</td>
<td>David Martin</td>
<td></td>
<td>Havre de Grace</td>
</tr>
<tr>
<td>Council Vice Mayor</td>
<td>James M. Mattingly IV</td>
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<td>Leonardtown</td>
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<tr>
<td>Mayor</td>
<td>Raymond Morriss</td>
<td></td>
<td>Cumberland</td>
</tr>
<tr>
<td>Mayor</td>
<td>Christopher Nevin</td>
<td></td>
<td>Hampstead</td>
</tr>
<tr>
<td>Mayor</td>
<td>Michael O'Connor</td>
<td></td>
<td>Frederick</td>
</tr>
<tr>
<td>Mayor</td>
<td>Linda Pennoyer</td>
<td></td>
<td>Upper Marlboro</td>
</tr>
<tr>
<td>Dir. Of Parks</td>
<td>Susan Petito</td>
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<td>Ocean City</td>
</tr>
<tr>
<td>Dir. Of Public Works</td>
<td>Lesley Riddle</td>
<td></td>
<td>Hyattsville</td>
</tr>
<tr>
<td>Councilmember</td>
<td>Laurie-Anne Sayles</td>
<td></td>
<td>Gaithersburg</td>
</tr>
<tr>
<td>Mayor</td>
<td>Brandon Scott</td>
<td></td>
<td>Baltimore</td>
</tr>
<tr>
<td>Councilmember</td>
<td>Jarrett Smith</td>
<td></td>
<td>Takoma Park</td>
</tr>
<tr>
<td>Councilmember</td>
<td>Nock Todd</td>
<td></td>
<td>Pocomoke City</td>
</tr>
<tr>
<td>Councilmember</td>
<td>David Unglebee</td>
<td></td>
<td>Hampstead</td>
</tr>
<tr>
<td>Mayor</td>
<td>Patrick Wojahn</td>
<td></td>
<td>College Park</td>
</tr>
</tbody>
</table>
Our Membership:

- Aberdeen
- Accident
- Annapolis
- Baltimore
- Barclay
- Barnesville
- Barton
- Bel Air
- Berlin
- Berwyn Heights
- Betterton
- Bladensburg
- Boonsboro
- Bowie
- Brentwood
- Brookeville
- Brookview
- Brunswick
- Burkittsville
- Cambridge
- Capitol Heights
- Cecilton
- Centreville
- Charles Town
- Chesapeake Beach
- Chesapeake City
- Chestertown
- Chester
- Chevy Chase
- Chevy Chase Section 3
- Chevy Chase Section 5
- Chevy Chase View
- Chevy Chase Village
- Church Creek
- Church Hill
- Clear Spring
- College Park
- Colmar Manor
- Cottage City
- Crisfield
- Cumberland
- Deer Park
- Delmar
- Denton
- District Heights
- Eagle Harbor
- East New Market
- Easton
- Edmonston
- Eldorado
- Elkton
- Emmitsburg
- Fairmount Heights
- Federalsburg
- Forest Heights
- Frederick
- Friendship Heights
- Friendsville
- Frostburg
- Fruitland
- Funkstown
- Gaithersburg
- Galena
- Galestown
- Garrett Park
- Glenarden
- Glen Echo
- Goldsboro
- Grantsville
- Greenbelt
- Greensboro
- Hagerstown
- Hampstead
- Hancock
- Havre de Grace
- Hebron
- Henderson
- Highland Beach
- Hillsboro
- Hurlock
- Hyattsville
- Indian Head
- Keeedysville
- Kensington
- Kitzmiller
- Landover Hills
- La Plata
- Laurel
- Laytonsville
- Leonardtown
- Loch Lynn Heights
- Lonaconing
- Luke
- Manchester
- Mardela Springs
- Martin's Additions
- Marydel
- Middletown
- Midland
- Midland
- Mountain Lake Park
- Mount Airy
- Mount Rainier
- Myersville
- New Market
- New Windsor
- North Beach
- North Brentwood
- North Chevy Chase
- North East
- Oakland
- Oakmont
- Ocean City
- Oxford
- Perryville
- Pittsville
- Pocomoke City
- Poolesville
- Port Deposit
- Port Tobacco
- Preston
- Princess Anne
- Queen Anne
- Queenstown
- Ridgely
- Rising Sun
- Riverdale Park
- Rock Hall
- Rockville
- Rosemont
- Salisbury
- Seat Pleasant
- Secretary
- Sharpsburg
- Sharptown
- Smithsburg
- Snow Hill
- Somerset
- St. Michaels
- Sudlersville
- Sykesville
- Takoma Park
- Taneytown
- Templeville
- Thurmont
- Trappe
- Union Bridge
- University Park
- Upper Marlboro
- Vienna
- Walkersville
- Washington Grove
- Westminster
- Willards
- Williamsport
- Woodsboro

**Fall Conference 2021:** More than 200 municipal attendees, on par with pre-COVID-19 Fall Conferences. The event offered attendees optional Sunday sessions of an Academy Graduate class and Young Municipal Leader Summit, two general sessions, and nine workshops, including Academy core and elective sessions focused on the upcoming legislative session and on current challenges municipal leaders are facing in Maryland.

**Summer Conference 2021:** Our largest event of the year! A total of 564 municipal attendees walked the halls of the Ocean City Convention Center and 144 exhibitors in 162 booths were able to introduce themselves and their products to key leaders.
Strategic Partner Overview

Program Overview: The Maryland Municipal League Strategic Partner Program promotes the exchange of ideas between business leaders and the leaders of Maryland’s cities and towns with the goals of strengthening municipal government, encouraging economic competitiveness and promoting corporate civic engagement.

Benefits Overview: Approved Partners will receive the following benefits*:

- The opportunity to participate in unique, content-driven focus groups and topical meetings to examine best practices and approaches to strengthen public-private cooperation and contribute to MML’s program agenda.
- Exclusive invitations to sponsor high-visibility events at MML conferences with recognition for the Strategic Partner’s contribution. (The fee for sponsorship for major conference events is in addition to the regular annual membership fee.
- Complimentary registrations to MML’s annual summer conference.
- Discounts on exhibit booth fees at MML’s annual summer conference.
- Complimentary subscriptions to MML’s bimonthly publication Municipal Maryland.
- Entries in MML’s annual Directory of Maryland Municipal Officials and on the MML web site.
- Discounts on advertising in Municipal Maryland and in the Directory of Maryland Municipal Officials.

*Specific benefits afforded each investment level are delineated on the 2021 Partner Benefits Levels document.

Criteria for Participation: All interested candidates for membership must complete an application in order to be considered for membership. MML will actively seek Strategic Partners who meet these criteria:

- Have a demonstrated track record as good community citizens. An endorsement or recommendation from the mayor in the community where the business is located is desirable.
- Support the MML values, which are outlined in this Program Overview.
- Offer expertise/experience in areas that will contribute to MML’s overall mission of strengthening and promoting cities and towns as centers of opportunity, leadership and governance.
- Be willing to work within the specific Program boundaries established by the MML Board of Directors.
- Not directly or indirectly compete with programs or services offered by MML.
- Be willing to provide top-level strategic involvement in specific substantive programs that meet mutual needs and further the mission of both the Strategic Partner Program and MML.

MML reserves the right to reject an application from a business that does not meet the established criteria or to discontinue the participation of a Strategic Partner who does not continue to meet the criteria. The MML Executive Committee will make all decisions about membership in the Strategic Partner Program.
The Strategic Partners Program encourages mutual understanding of and respect for the interests of cities and towns by the business community, and of the business community’s interests and needs by city and town officials. For further information, please contact: Felicia Bañuelos at feliciab@mdmunicipal.org.

<table>
<thead>
<tr>
<th>Strategic Partner Level Benefits 2022</th>
<th>Citizen Level</th>
<th>Leader Level</th>
<th>Investor Level</th>
</tr>
</thead>
<tbody>
<tr>
<td>Summer Conference Complimentary Registration</td>
<td>X3</td>
<td>X2</td>
<td>X1</td>
</tr>
<tr>
<td>Discount on Summer Conference exhibit booths</td>
<td>25%</td>
<td>15%</td>
<td>10%</td>
</tr>
<tr>
<td>Signage and recognition in Summer Conference program</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Invitation to Annual Strategic Partner Appreciation event</td>
<td>X4</td>
<td>X3</td>
<td>X2</td>
</tr>
<tr>
<td>Prominent display of company name on individual banner throughout Summer Conference</td>
<td>✓</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fall Conference signage and recognition in program</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Discount on Fall Conference tabletop display sponsorships</td>
<td>25%</td>
<td>15%</td>
<td>10%</td>
</tr>
<tr>
<td>Subscription to Municipal Maryland</td>
<td>X3</td>
<td>X2</td>
<td>X1</td>
</tr>
<tr>
<td>Invitation to the MML Legislative Reception held in January</td>
<td>X3</td>
<td>X2</td>
<td>X1</td>
</tr>
<tr>
<td>Prominent listing on MML website with company logo, description, and link to organization</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Listing and hyperlink in MML’s online Directory of Maryland Municipal Officials</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Acknowledgement as a Strategic Partner in issues of Municipal Maryland magazine</td>
<td>X2</td>
<td>X2</td>
<td>X2</td>
</tr>
<tr>
<td>Discount on advertising in directory and magazine</td>
<td>25%</td>
<td>15%</td>
<td>10%</td>
</tr>
<tr>
<td>Complimentary copy of MML’s member mailing list</td>
<td>2x/yr.</td>
<td>2x/yr.</td>
<td>2x/yr.</td>
</tr>
<tr>
<td>Spotlight articles on the MML news carousel featuring your company, live for one month</td>
<td>Up to 3</td>
<td>Up to 2</td>
<td>1</td>
</tr>
<tr>
<td>Attendance as a Strategic Partner at MML Chapter &amp; Department meetings during the year</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Invitation to various Board of Director events</td>
<td>✓</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Access to Board of Directors agenda and minutes</td>
<td>✓</td>
<td>✓</td>
<td></td>
</tr>
</tbody>
</table>
MML Values

All potential Strategic Partners are expected to support MML’s values. These values serve as guiding principles for all activities. MML believes in:

**Leadership:** MML promotes the development of effective leaders.

**Service:** MML consistently strives to meet the needs of members with the highest standards of efficiency and effectiveness.

**Inclusiveness:** MML gains strength from the diversity of its membership and actively works to involve all municipal officials.

**Trust:** MML’s members and staff have a working relationship characterized by a spirit of mutual respect and trust.

**Quality:** MML ensures that excellence and member satisfaction drive all that we do.

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**Fee:** The fee for the MML Strategic Partner Program is $2,500 - $7,500 annually, depending upon the benefit level selected.

**Becoming A Strategic Partner:** If you are interested in becoming a Strategic Partner, please return the enclosed application to:

Maryland Municipal League Attn: Felicia Banuelos
1212 West Street
Annapolis, Maryland 21401
Phone: 410-295-9118
Email to: feliciab@mdmunicipal.org
Yes! I would like my company to be considered for participation in the MML Strategic Partner Program at the following annual level:

- Citizen  $7,500
- Leader    $5,000
- Investor  $2,500
- Yes, my company supports the MML values.

Yes, I have read the criteria for participation and my company meets these criteria.

COMPANY/ORGANIZATION NAME:____________________________________________________________
MAIN CONTACT: ______________________________________________________________________________
TITLE: _________________________________________________________________________________________
ADDRESS: _____________________________________________________________________________________
CITY: ___________________________________ STATE: ______________ ZIP: ____________________________
PHONE: ________________________________ EMAIL: _______________________________________________
WEB ADDRESS: ________________________________________________________________________________

DESCRIPTION OF COMPANY FOR MML WEBSITE LISTING: _______________________________________
________________________________________________________________________________________________
________________________________________________________________________________________________
________________________________________________________________________________________________

Please submit this form by email or mail to:

Felicia Banuelos, Assistant to the Executive Director
Maryland Municipal League 1212 West Street Annapolis, MD 21401
Phone: (410) 295-9118 Email: feliciab@mdmunicipal.org