Leading the Way
in Financial Expertise and Personal Service in accounting, auditing and tax compliance

Lindsey + Associates is a certified public accounting and financial consulting firm. We have decades of experience in helping state and local governments meet their accounting and auditing requirements.

Helping you achieve more.
accounting, auditing and tax compliance

Lindsey + Associates
410-825-1994 | www.acpafirm.com

“like” us on Facebook, Lindsey + Associates, LLC
ON THE COVER...

Baltimore Mayor Stephanie Rawlings-Blake challenged local businesses to “paint the city purple” to demonstrate local support for the Baltimore Ravens as the team competed in the playoffs and Super Bowl. The “purple reign” continued after the Ravens 34-31 victory over the San Francisco 49ers in Super Bowl XLVII, with a celebratory parade that began at City Hall and ended at the Ravens’ home field at M & T Bank Stadium.

Cover photo by Mark Dennis, Mayor’s Office of Communication, City of Baltimore.

CIVILITY: Nurturing It If You Have It, Resurrecting It Where It Has Died 4

MML 2013 ANNUAL CONVENTION 7
   » Keynote Speaker.............................8
   » Hotel Information ......................20
   » Preliminary Schedule...................22
   » Registration Form.......................23

Virtual Member Lounge 24

Eastern Shore Legislative Dinner 27

Municipal Property Tax Rates Chart 28

MML Online Compensation Survey 29

Upcoming Events and Meetings 30
In 2010, I had the opportunity to be part of an ICMA International project in Baghdad, Iraq, that focused on an initiative of the U.S. Agency for International Development, Creating Civil Society. We can easily imagine why this war-torn country in one of the most divided regions of the world would need to focus on creating a civil society.

My experience in Baghdad made me realize how at risk we are right here in the United States — at risk of losing something we promote internationally as being a foundation of democratic society: civility.

Baghdad: Learning Democracy

Our job in Baghdad was to teach the community of Iraqi trainers the concepts of engagement, strategic planning, project management, and policy advocacy. Participation by residents does not exist outside of democracy, and we were to teach tools and techniques that could be applied to people who were, for the first time, taking advantage of the opportunity to speak about what was in their hearts and to advocate their desires for their community. The people we interacted with realized they had been given a gift — democracy — and they wanted to learn how to be effective in its implementation.

I kept a journal of my time in Baghdad and recall commenting on the dedication of the people who were coming to our sessions. We were working in a secure compound in the red zone of Baghdad and were unable to leave this secure area. The people we were training lived throughout the city, and they came to work each day at great personal risk and sacrifice.

On any given day, people might be late or could not make it at all, but their excuses were like none I had heard before: “An IED went off and most of the streets in the neighborhood were closed” or “No one could leave their house because there was a sweep going on searching for al Qaeda operatives.” Comments like these provide perspective on traffic jams and neighborhood disturbances.

The working conditions at the compound were not what you would call optimal. Our training

Nurturing It
If You Have It, Resurrecting It Where It Has Died

By Julia Novak, ICMA-CM
Harrisburg: A City at War with Itself

In 2011, Pennsylvania’s capital city was trying to find a pathway for dealing with a crushing debt that was the result of a failed incinerator. In October, Reuters did an extensive article about the situation, and the headline said, “Harrisburg: A City at War with Itself.” A crushing debt is a significant issue for the city, but it should not be insurmountable.

The article referenced the state takeover, which was in progress when the article was written, and said, “A last-ditch attempt at a compromise between the mayor and councilmembers days before the bankruptcy filing ended in a shouting match 10 minutes in. The paralysis isn’t rooted in partisan politics, either: All of the city’s top officials are Democrats. Welcome to Harrisburg, a city at war with itself.”

And the entire world was watching. Civility in Harrisburg is disappearing. The city faces a severe financial crisis, and political gridlock prevents the elected officials from coming together to work on solving the problems. Has governance been replaced by politics?

So What?

Harrisburg may be an extreme example, but other communities all across the country have already lost, are losing, or are at risk of losing their way. It can begin with such a polarizing issue as controversial zoning decisions or neighborhood traffic patterns. People find their voices by taking positions on issues, and they learn how to use their influence to stop controversial initiatives. It can get worse in the coming years!

What Can Be Done?

Here are tools that managers can employ in communities in order to begin reclaiming civility where it has been lost or nurturing it where it exists.

Believing. In 1951, Edward R. Murrow began hosting This I Believe, a public radio series that was five years in the making. The challenge for listeners was to write an essay that used only a few hundred words to describe a core belief — something that person stood for.

NPR resurrected the concept in recent years with the stated goal of facilitating a higher standard of active public discourse, inspiring people to reflect, encouraging them to share, and engaging them in a conversation about personal values and beliefs that can shape life, community, and society.

Is that the risk? I’ve concluded otherwise. I believe that apathy is the risk. Disgust is the risk. Detachment from community is the risk. The world watches, and when civility vanishes and paralysis sets in, no one will locate a business in the community and no one will buy property. The future is held hostage by dysfunction. No one wants to invest in a place that cannot come together to solve its own problems.

Clearly, in democratic society we do not expect people to agree on everything. Unanimity is not what we are seeking, but we must find a way to disagree agreeably on policy issues so local governments can move forward. If all we discuss is what we oppose and if we use our power to block things rather than to find new pathways for progress, growth is stifled, economic development is hurt, and the fire of cynicism about government is fueled. Cynicism already permeates national politics.

Although trust-in-government surveys suggest that Americans are more inclined to trust local government — consider the rampant mistrust of the federal government — I’m not sure that’s such a compliment! In 2011, KRC Research’s nationwide study, Civility in America, indicated that 65 percent of Americans see civility as a major problem and 55 percent expect it to get worse in the coming years!

The Lucky Ones

Fortunately, not all local governments in the United States are falling into the trap of incivility. I can think of dozens of examples where civility is a norm; it’s how these places do business; and it gives them a competitive advantage.

In the area of Salt Lake City, Utah, there are numerous communities with various forms of government and different personalities. Murray City is a suburb of Salt Lake that operates under the mayor-council form of government, with professional management provided by its chief of staff. Murray City is successful, and, after watching it in action, I would say the most important value we see is the mayor and administration collaborating with the city council to navigate community issues. In other communities like Lenexa, Kansas, and Clayton, Missouri, civility is an expectation and a tightly held community value.

Any official can point to charters, local ordinances, and job descriptions and claim authority and legitimacy. A successful community learns to work in the gray areas of the policy-administration dichotomy that Professor James Svara, professor and director, Center for Urban Innovation, Arizona State University, Phoenix, Arizona, has written on so extensively over the past 25 years.

Policy and administration overlap rather than collide, and because there is a basic platform of trust, there is space to work out differences because of the belief that each side has the community’s interest at heart.

What Can Be Done?

Here are tools that managers can employ in communities in order to begin reclaiming civility where it has been lost or nurturing it where it exists.

Believing. In 1951, Edward R. Murrow began hosting This I Believe, a public radio series that was five years in the making. The challenge for listeners was to write an essay that used only a few hundred words to describe a core belief — something that person stood for.

NPR resurrected the concept in recent years with the stated goal of facilitating a higher standard of active public discourse, inspiring people to reflect, encouraging them to share, and engaging them in a conversation about personal values and beliefs that can shape life, community, and society.

Essays from the 1950s are timeless, and in 2006 they were reproduced, along with a new series of essays, in the book, This I Believe: The Personal Philosophies of Remarkable Men and Women. The book’s format lends itself well to community engagement.
When a conversation, a retreat, or a meeting is started by talking about what people believe in versus what they don’t like, there is a distinctly different tone. Individuals begin to see common ground, even with people they previously identified as the enemy. Ask yourself this question: What do you believe to be true about the future of your community?

When there is a basic platform of trust, there is space to work out differences.

Ground rules. Groups of people need ground rules that they can willingly commit to in order to govern their behaviors. It is easy to get frustrated when the political discourse turns nasty. Local government professionals can be extremely helpful in running a community, but their skill is no substitute for governance, and a manager cannot “manage” the council.

John Nalbandian, professor of public administration at the University of Kansas and former city commissioner and mayor of Lawrence, Kansas, offers these observations on the work environment in which elected officials are forced to govern:

» There is no hierarchy. Not even a mayor or council president is the boss of the governing body. Members come to the governing body as equals.

» Task definition is vague. What does it mean to govern?

» Issues the governing body must decide on are value laden: Representation.

» Efficiency.

» Individual rights.

» Social equity.

» And sometimes the values conflict.

And, of course, all their work is done in public. This is a blessing in a democracy, but sometimes it makes it challenging to have meaningful discussions on value-laden controversial issues.

Just as communities self-govern by electing local officials, those elected officials must self-govern how they govern! They can choose to allow negative, disruptive behaviors to create the best reality TV show during prime time.

Or they can choose to commit to a set of rules and agree to be held accountable by each other. The true leading practice is for members of the governing body to agree that it is in the best interests of all to commit to norms and then routinely evaluate themselves on how they are doing.

Articulating expectations. One of the realities of group dynamics is that when we relate with people we have expectations — expectations about how the other person will behave and treat us. The irony is that we rarely share this basic information with the other person, opting instead for a game of relationship “Go Fish,” where we reward or punish behavior that meets or doesn’t meet our expectations.

Creating time for discussing some rather simple but profound questions can do wonders for relationships. Essentially, the questions are:

» What do I expect from you?

» What am I willing to give you?

These basic questions can be modified to address any number of relationships between and among elected and appointed officials:

» What does the mayor expect from the council?

Or these:

» What is the mayor willing to give the council?

» What does the council expect from the mayor?

» What is the council willing to give the mayor?

Or these:

» What do I expect from my colleagues on the governing body?

» What am I willing to give my colleagues on the governing body?

Or these:

» What does the governing body expect from the staff?

» What is the governing body willing to give the staff?

» What does the staff expect from the governing body?

» What is the staff willing to give the governing body?

The conversations that result from brainstorming responses to these questions and exploring the answers — whether there is alignment or not — are incredibly powerful.

Good habits. Communities that nurture civility do so intentionally by dedicating time to it. As is the case in any relationship, there is no replacement for quality community. Study sessions, retreats, and goal-setting sessions, for example, create opportunities for dedicated dialogue.

Author Brian Tracy said, “Successful people are simply those with successful habits.” I believe the same is true of organizations and of governing bodies.

Sample Governing Body Norms

1. Place cooperation, trust, and respect at the heart of all we do.


3. Honor discussion before decisions.

4. Focus policy making on important ends for our owners and customers.

5. Be honest and candid with each other.

6. Share information and avoid surprises.

7. Maintain a sense of humor.

Julia Novak, ICMA-CM, a former city manager, is president of The Novak Consulting Group, Cincinnati, Ohio (jnovak@thenovakconsultinggroup.com). Ms. Novak led a workshop on civility at MML’s 2012 fall conference. This article is reprinted with permission from the July 2012 issue of Public Management (PM) magazine published and copyrighted by ICMA (International City/County Management Association), Washington, D.C.
Maryland Municipal League
Annual Convention
Convention Center
June 23 – June 26, 2013

There will be learning opportunities for everyone:

INTERACTIVE – involves audience participation, role play and discussion groups.

LISTEN & LEARN – knowledge experts will share information in a panel format with audience Q & A.

ROUNDTABLES – with Maryland’s cabinet secretaries to discuss your municipality’s issues/needs.

NETWORK – with city/town officials, state agency personnel and other government leaders.

FIND SOLUTIONS – MML’s exhibitors offer cities/towns the products and services that help you run your municipality.

QUESTION – ask your colleagues about new initiatives in their municipalities and how they are solving problems.

BRAG – use the space on Municipal Main Street to show off your city/town attractions and programs.

mdmunicipal.org/convention
World Class LEADERSHIP EXPERIENCE

“When you LEAD yourself well, you can LEAD others.”

Pam Iorio
Former Mayor of Tampa, Florida
Author of *Straightforward Leadership: Ways to Live and Lead*

Pam Iorio, former two-term Mayor of Tampa, Florida has blazed trails, managed crisis, united adversaries, and successfully led the 54th largest city in the United States. She left office in 2011 with a remarkable 87% approval rating. During her eight years as Mayor, the crime rate in Tampa declined by 61.5% and financial reserves tripled even during a recession.

Pam will deliver a strong message about the importance of developing your leadership skills. She will describe five key principles to effective leadership, drawing from her three decades in public life. Her candid stories offer insight, wisdom from hands on experience, and proven methods to improve any leader’s ability to influence, drive change, and accelerate progress.

Meet Pam at the Local Government Insurance Trust exhibit booth after she speaks!
Theme
MML’s 2013 convention theme is **CHERISH THE PAST – PLAN THE FUTURE**. This theme recognizes the rich history of Maryland’s cities and towns, along with the need for municipal leaders to be visionaries who look ahead to changing demographics and conditions and proactively plan a strong future for their cities and towns.

Education Opportunities
The preliminary convention schedule on page 22 lists the 23 workshop topics. Descriptions and speaker names will be included on MML’s website, after the specific details for each session are finalized.

Networking
Take advantage of learning how your colleagues are meeting challenges in their municipalities by talking with other officials during breaks, at lunches, at special forums for small towns and large cities, and at an exclusive luncheon for mayors. Ask questions and offer ideas based on your municipality’s experiences. Peer to peer learning is one of the key benefits of attending MML’s convention!

Business Meeting & Election
The election of MML’s 2013-2014 Board of Directors will occur at the Business Meeting on Tuesday, June 25 from 9:00 – 10:15 a.m. Governor Martin O’Malley (invited) will introduce MML’s newly elected Board of Directors at the inaugural dinner on Tuesday, June 25.

Exhibits
Ocean City’s Convention Center includes a huge exhibit area, which we expect to fill with over 200 exhibitors. A wide array of products/services will be on display in the exhibit area, as

Great opportunity for peer networking and learning.

— Classie G. Hoyle
Alderman, Annapolis
Commerce Day in Exhibit Areas

Municipal department heads and employees who do not normally attend the convention are invited to visit the exhibits on Tuesday, June 25 from 10:00 a.m. – 2:30 p.m. The cost is $35 per person and includes lunch. There is no pre-registration for Commerce Day – just come to the Convention Center on June 25 after 10:00 a.m., pay the fee, and you will receive a special pass to the exhibit area. Commerce Day registrations are limited to city and town officials and municipal employees only.

Children’s Access to Exhibit Areas

Children (under age 16) will be permitted in the exhibit areas ONLY on Tuesday, June 25 from 1:00 – 2:30 p.m., and they must be accompanied by a registered adult at all times.

Parking & Transportation

All MML convention activities, except for the seafood buffet at Phillips Crab House, will be held at the Roland E. Powell Convention Center, 4001 Coastal Highway, Ocean City. Although lots of free parking is available at the Convention Center, we encourage convention attendees to take advantage of Ocean City’s excellent bus service as a way of relieving traffic congestion in the summer resort. As the host town for MML’s convention, Ocean City’s Mayor and Council have generously agreed that MML convention attendees can ride Ocean City’s buses (including handicapped accessible buses) free of charge on June 23, 24, 25, and 26. Just show your 2013 MML convention name badge to the bus driver, and you will not have to pay any fee. Please take advantage of this environmentally-friendly way to travel to MML convention activities.

“...The exhibits are a wonderful way to find out what services and products are available to cities and towns. —Kathleen Tavel Town Manager, Landover Hills

well as booths from state agencies. Past MML convention attendees report that by doing business with a convention exhibitor they saved significant amounts of money from what their municipality had previously been spending for the same service or product.

MUNICIPAL MAIN STREET. This special neighborhood in Exhibit Hall C features exhibits from cities, towns and MML departments. Space in the MUNICIPAL MAIN STREET section is filling up quickly. Please visit MML’s website to contract for display space for your city/town. Exhibiting on MUNICIPAL MAIN STREET provides your municipality with the opportunity to showcase your projects, events and attractions. Visiting these municipal displays is an excellent way to learn from each other.

Lunch will be served in the exhibit area on both Monday and Tuesday. The exhibitors are an important part of MML’s convention, and the knowledgeable booth personnel can offer suggestions on new and better ways of providing municipal services. Review the convention schedule and block out time to visit the exhibits and learn how these businesses and government agencies can help your municipality.
The band On the Edge was a hit at MML’s 2012 convention and will perform again for the MML audience during the reception and dinner. Tickets for the inaugural dinner must be purchased prior to the convention and in addition to the registration fee.

Children’s Party During Dinner
MML will offer a special program at the Convention Center for children ages 3-12 so parents can enjoy the dinner. Ocean City Recreation Department staff are planning an evening of fun for the kids which will include entertainment, crafts projects, games, and a movie. A children’s fun buffet is included in the ticket price. Children must be potty-trained to participate.

So many leaders are dealing with the same challenges I face. Meeting them at MML is the first step to solving our problems more effectively together.

— Tim Male
Councilmember, Takoma Park

Family Fun at Jolly Roger Amusement Park
You can take advantage of discounted rates for MML convention attendees at the Jolly Roger Amusement Park at 29th Street. Each ticket may be used one day during the convention. Splash Mountain Water Park includes a “Rain Forest” in addition to the Master Blaster Water Ride Roller Coaster and Lazy River ride. MML’s package includes Speedworld rides; your ticket includes three rides of your choice at any
the water park area of Jolly Roger must have a pass (including those who may not want to swim). Please use MML’s registration form to order Jolly Roger passes which must be purchased prior to the convention and in addition to the registration fee.

**Golf Tournament**

Convention Golf Tournament Chairman Andy Hanko (Mayor, New Carrollton and MML past president) and Vice Chairman Doug Miller (City Manager, Aberdeen) are busy planning another outstanding day of fun for golfers on Sunday, June 23 at the Eagle’s Landing municipal golf course. This golf tournament benefits MML’s Education Fund and numerous prizes will be awarded. To receive more information about MML’s golf tournament, visit MML’s website. Pre-registration is required.

**Seafood Buffet**

The convention will conclude on Wednesday afternoon with an “all you care to eat” seafood buffet at Phillips Crab House. The choices at the bountiful buffet (see page 19) should please all convention attendees. There is a reduced rate ticket for children ages 5 through 12; there is no charge for children ages 4 and under. Tickets for the seafood buffet must be purchased prior to the convention and in addition to the registration fee.

**Disabilities, Special Needs & Dietary Requirements**

If you have special needs—including dietary requirements (see page 19 for menus)—please attach a separate sheet to MML’s registration form describing any necessary accommodations. You should also inform your hotel of any special requirements.

---

Parris N. Glendening
President, Smart Growth Leadership Institute
and former Maryland Governor
In order to protect your personal and credit card information, MML will not accept registrations by fax.

Please submit one form per registrant. Registrations, substitutions and cancellations must be made in writing. There is no registration fee for your spouse/companion, but tickets must be purchased for any social events the spouse/companion wants to attend. The spouse/companion registration fee is restricted to persons who are not municipal or public officials, are not affiliated with any exhibitor, and would have no professional reason to attend the conference.

Payment must accompany the registration form. Acknowledgements will be sent upon receipt of the registration form and payment. For your convenience, you may charge registration fees to your American Express, VISA, Discover or Master Card.

**NEW On-Line Registration Procedures**

There is a new online registration system for this year’s convention. Information on log-in and password will be forthcoming via email. Online registration will still be accessible from [mdmunicipal.org/convention](http://mdmunicipal.org/convention).

If you have any questions during the registration process, please contact the MML registrar at 410/268-5514 or registration@mdmunicipal.org.

"""The wealth of knowledge and experience gathered makes this a "must attend" event for today's successful municipal leader."

--- Gage Thomas
Commissioner, Cambridge
No social event tickets will be sold at the convention, and Monday and Tuesday lunches for on-site registrants cannot be guaranteed.

Tickets for the inaugural dinner, children’s party, seafood buffet, and Jolly Roger Amusement Park must be purchased prior to the convention and in addition to the registration fee.

By sending in your registration form early, you can take advantage of the most economical convention fees.

Training Grant Program
If your municipality has not sent a representative to the MML convention in the past two years, you are eligible for MML’s training grant program. The training grant includes convention registration and accommodations at one of MML’s designated convention hotels. You can download a grant application from MML’s website or request that an application be e-mailed, mailed or faxed to you. The deadline to submit grant applications is **APRIL 12**.

First Time Attendee Discount
If you are a Maryland municipal official who has never been to MML’s convention, you are eligible for a special $100 discount. Please contact Paula Chase Hyman, Manager, Member Relations (paulah@mdmunicipal.org) or Trish Westervelt, Convention Registrar (trishw@mdmunicipal.org) or call 800/492-7121 for details.

Changes/Cancellations
Registration changes and cancellations must be sent in writing to the MML office by **JUNE 7**. No telephone changes/cancellations will be accepted. You may e-mail registration
changes/cancellations to registration@mdmunicipal.org. The cancellation fee is $75; the cancellation deadline is 5:00 p.m. on June 7. After June 7 no money will be refunded. Please contact your hotel to cancel your reservation. MML is not responsible for hotel reservations or cancellations.

Visitors Guide
If you would like a copy of the 2013 Visitors Guide to Ocean City, call 800/OC-OCEAN. You can also visit the Ocean City Convention and Visitors Bureau website at ocean-city.com. The Visitors Guide features information about Ocean City’s numerous attractions, accommodations and restaurants.

Deadlines
» Discounted Pre-Registration ....................... APRIL 12
» Training Grant Applications ...................... APRIL 12
» Hotel Reservations ................................. MAY 22
» Pre-Registration ................................... MAY 31
» Registration Changes/Cancellations 
  (for refunds) .............................................. JUNE 7

Parade of Flags
Show your municipal pride by participating in the Parade of Municipal Flags during the opening general session of MML’s convention. Please visit MML’s website to register for the flag parade.

We need MVPs!
Are you willing to contribute a few hours during the convention to help with registration, or monitoring a general session or workshop? If so, sign up for MML’s Municipal Volunteer Program and become an MVP! (You don’t have to be a municipal official to volunteer.) We need help with registration on Sunday, June 23 from 12:15 – 5:30 p.m., and on Monday, June 24 from 8:00 a.m. – 4:30 p.m. If you can assist for an hour or two, let us know. We also need monitors for all convention sessions. Monitors greet people as they enter, distribute evaluation forms and handouts – and collect the evaluation forms at the conclusion of the session. Please complete the form on MML’s website and return it to the MML office by May 1. You will be recognized at the convention with an MVP ribbon and your name will be listed in the Convention Program as an MVP. Please note: You must be a convention registrant (or spouse/companion) to volunteer.
Maryland’s Economic Outlook

featuring acclaimed economist
ANIRBAN BASU

MONDAY, JUNE 24
1:30 - 2:45 P.M.

Join Anirban Basu, Chairman and CEO of Sage Policy Group, Inc., as he provides MML’s membership with an insightful and entertaining analysis of Maryland’s economy, specifically geared toward a municipal audience. Mr. Basu is one of the Mid-Atlantic region’s most recognizable economists, in part because of his consulting work on behalf of numerous clients including, most recently, the City of Cambridge and Harford and Howard Counties. He has written several high-profile economic development strategies for both government agencies and non-profit organizations.

In 2007, Mr. Basu was selected by The Daily Record newspaper as one of Maryland’s 50 most influential people. The Baltimore Business Journal named him one of the region’s 20 most powerful business leaders in 2010.

Community Success in a NEW ECONOMY

TUESDAY, JUNE 25
10:30 A.M. – 12 NOON

Our world has changed and past strategies to add vitality in our cities and towns are failing in a globalized society. Based on the successful approaches from real people in real communities, Dave Ivan from Michigan State University’s Land Policy Institute will present an interactive and engaging workshop providing municipal leaders with meaningful ideas to position their communities for success in today’s new economy. The presentation is the result of nearly two years of research and site visits to more than 75 smaller and mid-sized best practice communities in 22 states.
IGNITE! SESSIONS

The 2013 MML summer convention includes the return of last year’s immensely popular IGNITE! format.

Once again, each program kicks off with five quick, passionate descriptions of an innovative practice, which are followed by multiple roundtable discussions specifically designed to bring out a large number of municipal best practices that other municipalities can capitalize on. This year’s IGNITE! sessions will be on the timely topics of Sustainability and Citizen Engagement.

Academy for Excellence in Local Governance

The Academy for Excellence in Local Governance is a voluntary certificate training program designed to help local government officials, especially newly elected officials, meet the challenges of their roles. Municipal participants are required to successfully complete nine core and five electives to earn certification from the University of Maryland.

The Academy is designed as a two-year program; however, participants may complete the requirements sooner than expected, or may use an additional third year to complete program requirements. Payment of a one-time $250 registration fee is required to participate in the Academy. Five core and eight elective Academy topics are included among MML’s 2013 convention workshop choices. Please note that only the Academy core topics are recurring topics with specific and required content. The Academy extends elective credit to classes held at the convention, fall conference and other training venues that meet Academy elective criteria. Topics given an Academy elective designation change each year and are designed for all convention registrants, including those who are Academy graduates. Please refer to the Preliminary Program on page 22 to see which workshops have the Academy designation.

The Maryland Municipal League is a founding member of the Academy. The program is administered by the University of Maryland’s School of Public Policy. If you need additional information or a copy of your transcript, please contact Aisha Washington, Academy Registrar, at 301/314-2641 or awashin1@umd.edu.

mdmunicipal.org/convention
CORPORATE PARTNERS

CORPORATE CITIZEN LEVEL

Funk & Bolton, P.A.  
Local Government Insurance Trust  
Van Eperen & Company  
Comcast

CORPORATE INVESTOR LEVEL

Benecon Benefits and Consulting Group  
CGI Communications Inc.  
Council, Baradel, Kosmerl & Nolan, P.A.  
Maryland Environmental Service  
PFM Financial Services, LLC  
The Traffic Group  
Weyrich, Cronin & Sorra ~ Certified Public Accountants & Business Consultants

CORPORATE LEADER LEVEL

Utility Service Partners, Inc.  
Verizon  
CIGNA Healthcare  
Potomac Edison, a First Energy Company  
ICMA-RC

BANNER CITY/TOWN SPONSOR

AARP

Banner City/Town Recognition

The Banner City/Town designation, sponsored by AARP, is MML’s highest member achievement award. Banner Cities/Towns are municipalities that have demonstrated an outstanding commitment to MML programs and activities during the past year. Those cities and towns earning the Banner City/Town designation for the period June 1, 2012 – May 24, 2013 will be recognized during the business meeting. To learn more about this prestigious program and/or to download a documentation form, please visit MML’s website.
Reserved Seating – Inaugural Dinner

Those who purchase tickets for MML’s inaugural dinner will have the opportunity to reserve seats on Tuesday afternoon, June 25 from 1:00 – 2:00 p.m. Each table has 10 seats, but you can reserve any number of seats as long as you have tickets in your possession for all of the seats you want to reserve. Although it is not required to reserve seats, most attendees prefer to do so.

MML’s 2013 Convention Planning Committee offers the following suggestions regarding the dinner seating process:

» Have one official from your municipality order all of the dinner tickets for those attending from your city/town. All of the dinner tickets will be in this registrant’s envelope and it won’t be necessary for that person to try and collect tickets during the convention from everyone in your group.

» Make use of the Will Call table. The table will be set up outside the ballroom doors before the dinner. If one person handles the dinner table reservations, that person can prepare envelopes for everyone in the group and leave the tickets at the Will Call table. This will eliminate the need to try and find the person who made your table reservations and is an easy way to get your dinner ticket(s) on Tuesday evening.

» Form your group in Ocean City and designate one person to get the table reservations. Some convention registrants like to wait until they are on-site in Ocean City to put together groups of people who want to sit together, and those in the group may be from different municipalities or organizations. Again, the CPC recommends designating one individual from this group to get the table reservations, and then use the Will Call dinner envelopes to re-distribute the tickets.

Leave your dinner tickets at the MML registration desk. If you would like to have a reserved seat, but do not care where you sit or who you sit with, you can leave your dinner tickets at the MML registration desk on Tuesday morning. Your seat(s) will be assigned after the dinner reservation process ends at 2:00 p.m., and your tickets will be at the Will Call table. If there is more than one person in your party, every effort will be made to keep everyone in your group together, but we cannot guarantee that those who choose this option will all be seated at the same table.

Reserved Seating – Inaugural Dinner Buffet

**Inaugural Dinner Buffet**

- Garden Salad
- Beef Brisket with Sweet Chili & Tomato Sauce
- Chicken Breast Stuffed with Sun Dried Tomatoes & Artichokes
- Mahi Mahi with Almonds
- Three Cheese Tortellini & Vegetable Alfredo
- Garlic Dill Roasted Red Potatoes
- Medley of Summer Vegetables
- Assorted Rolls
- Selection of Cheesecake, Double Fudge, Chocolate Cake or Lemon Cake

Suggested Menu Items:

- Garden Salad
- Beef Brisket with Sweet Chili & Tomato Sauce
- Chicken Breast Stuffed with Sun Dried Tomatoes & Artichokes
- Mahi Mahi with Almonds
- Three Cheese Tortellini & Vegetable Alfredo
- Garlic Dill Roasted Red Potatoes
- Medley of Summer Vegetables
- Assorted Rolls
- Selection of Cheesecake, Double Fudge, Chocolate Cake or Lemon Cake

**Children’s Party**

- Fresh Fruit
- Chicken Tenders
- French Fries
- Freshly Baked Pizza
- Macaroni & Cheese
- Chocolate Cake
- Fruit Punch

**SEAFOOD BUFFET AT PHILLIPS CRAB HOUSE**

- Tossed Salad, Potato Salad & Cole Slaw
- Clams & Oysters on the Half Shell
- Cold Steamed Spiced Shrimp
- Vegetable Crab Soup & New England Clam Chowder
- Steamed Crabs, Mussels, Clams & Snow Crab Clusters
- Jambalaya, Crab Imperial & Fried Clams
- Blackened Catch of the Day
- Fried Scallops & Fried Oysters
- Salmon with Cucumber Dill Sauce
- Seafood au Gratin
- Vegetables of the Day
- Rice Pilaf & Oven Roasted Red Potatoes
- Rotisserie Chicken & Pork Loin
- BBQ Ribs & Pork Chops
- Ham, Prime Rib & Fried Chicken
- Chesapeake Chicken Wings & Garlic Wings
- Chicken Cordon Bleu
- Pasta Bar
- Steamed Vegetables & Corn on the Cob
- Baked Beans, Baby Red Potatoes & Hush Puppies
- Assorted Cakes & Cookies
- Apple Crisp & Bread Pudding
- Soft Serve Frozen Yogurt with Sundae Toppings Bar

**KIDDIES BUFFET AT PHILLIPS CRAB HOUSE**

- Hamburgers, Mini Corn Dogs & Chicken Tenders
- Macaroni & Cheese
- Meatballs, Pizza & Fried Fish
- French Fries
- Desserts & Soft Serve Frozen Yogurt
All convention activities, except the seafood feast at Phillips Crab House, will take place at the Ocean City Convention Center, 4001 Coastal Highway. MML made arrangements with the Clarion Resort Fontainebleau Hotel, Grand Hotel & Spa, Hampton Inn & Suites, Hilton Suites Ocean City Oceanfront, Holiday Inn Hotel & Suites, Holiday Inn Oceanfront, Princess Bayside Beach Hotel, Princess Royale Hotel, and Quality Inn Oceanfront for blocs of rooms at special, discounted rates. You must specify that you are with the Maryland Municipal League convention to obtain these discounted rates. All rates quoted are for double occupancy.

Information on reserving rooms at MML’s convention hotels can be found on the MML website and was e-mailed to each municipality in mid-January. Because hotels routinely receive cancellations, we recommend that you call periodically and inquire about room availability if your preferred choice is not available when you first make your reservation.

When making your reservation you must either (1) give the hotel a credit card number which will be charged for one night’s stay; or (2) after making your reservation, immediately send the hotel a municipal or personal check for one night’s stay. If you choose option (2), the hotel must receive your check within seven days of making your reservation or your reservation will be cancelled. No exceptions!

Room reservations must be made in an individual’s name. Reservations will not be accepted if made only in the municipality’s name. Also, the hotel will not accept multiple reservations in the name of a town’s clerk, administrator, etc.

All room rates are plus 4.5% local tax and 6% State tax (if applicable). If you will be paying for your room with a municipal check and want to be exempt from the Maryland State tax, you must send a copy of your tax exempt certificate to the hotel prior to the convention. Tax exempt certificates will only be honored by the hotels if you pay for your room with a municipal check. You cannot pay for your room with cash, a personal check or personal credit card if you want to be exempt from the State tax.

The deadline for hotel reservations is May 22. After this date, room reservations will be subject to availability and MML’s discounted rates may not apply. We advise you to make your room reservation as soon as possible because these hotels always sell out quickly.

Personal checks will be accepted for the advance deposit only. No personal checks will be accepted after arrival. Cancellations must be received at least 72 hours prior to the scheduled arrival date or you will forfeit the first night’s room and tax charge.

PLEASE DO NOT BOOK ROOMS FOR THE SAME PERSON AT MULTIPLE HOTELS. Many MML convention hotels report receiving a large number of cancellations in the two weeks preceding MML’s convention because attendees have overbooked rooms or made multiple reservations. Because of this some convention attendees are not able to stay at their preferred MML convention hotel. We appreciate everyone’s cooperation to make the hotel reservation process fair to all attendees.
### Clarion Fontainebleau Hotel
- **Website:** clarionoc.com
- **Address:** 10100 Coastal Highway, Ocean City, MD 21842
- **Phone:** 410/524-3535 or 800/638-2100
- **Rooms & Rates:**
  - Double Room: $219
  - Executive King: $239
  - Studio King: $249
  - Cabana: $269
  - 1 Bedroom Condo: $269
  - 2 Bedroom Condo: $359
  - 3 Bedroom Condo: $459

### The Grand Hotel & Spa
- **Website:** grandhoteloceancity.com
- **Address:** 2100 Baltimore Avenue, Ocean City, MD 21842
- **Phone:** 410/289-6191 or 800/447-6779
- **Rooms & Rates:**
  - Ocean View Room: $205
  - Ocean Front Room: $215
  - King Jacuzzi Room: $269

### Hampton Inn & Suites
- **Website:** hamptoninn.hilton.com/Ocean City
- **Address:** 4301 Coastal Highway, Ocean City, MD 21842
- **Phone:** 410/524-6263
- **Rooms & Rates:**
  - Ocean View Room: $259 for June 21 & June 22
  - Ocean Front Room: $179 for June 23, 24, 25, 26

### Hilton Suites Ocean City Oceanfront
- **Website:** oceancityhilton.com
- **Address:** 32nd Street & Oceanfront, Ocean City, MD 21842
- **Phone:** 410/289-6444 or 866/729-3200
- **Rooms & Rates:**
  - Suite: $479

### Holiday Inn Hotel & Suites
- **Website:** ocmdhotels.com/ocsuites
- **Address:** 18th Street & Boardwalk, Ocean City, MD 21842
- **Phone:** 410/289-7263 or 866/627-8483
- **Rooms & Rates:**
  - Oceanfront Suite: $359
  - South Ocean View: $359

### Holiday Inn Oceanfront
- **Website:** ocmdhotels.com/holidayinn
- **Address:** 67th Street & Oceanfront, Ocean City, MD 21842
- **Phone:** 410/524-1600 or 800/837-3588
- **Rooms & Rates:**
  - Southern Oceanview Efficiencies: $254 for June 21 & June 22
  - Eastern Oceanfront Efficiencies: $209 for June 23, 24, 25, 26, 27

### Princess Bayside Beach Hotel
- **Website:** princessbayside.com
- **Address:** 4801 Coastal Highway, Ocean City, MD 21842
- **Phone:** 410/723-2900 or 800/854-9785
- **Rooms & Rates:**
  - Standard Room: $139
  - Bayfront Efficiency Room: $179

### Princess Royale Hotel
- **Website:** princessroyale.com
- **Address:** 9100 Coastal Highway, Ocean City, MD 21842
- **Phone:** 410/524-7777 or 800/476-9253
- **Rooms & Rates:**
  - Ocean View/Pool View Suite: $192
  - Ocean Front Suite: $287
  - 2 Bedroom Condo: $444
  - 3 Bedroom Condo: $521

### Quality Inn Oceanfront
- **Website:** ocmdhotels.com/qioceanfront
- **Address:** 5400 Coastal Highway, Ocean City, MD 21842
- **Phone:** 410/524-7200 or 800/837-3586
- **Rooms & Rates:**
  - Efficiencies: $229 for June 21 & June 22
  - $179 for June 23, 24, 25, 26, 27

---

Website: [www.mdmunicipal.org/convention](http://www.mdmunicipal.org/convention)
<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>SUNDAY, JUNE 23, 2013</strong></td>
<td></td>
</tr>
<tr>
<td>7:30 – 1:00</td>
<td>Golf Tournament</td>
</tr>
<tr>
<td>10:30 – 12:00</td>
<td>Miniature Golf Tournament</td>
</tr>
<tr>
<td>12:30 – 5:30</td>
<td>Registration</td>
</tr>
<tr>
<td>1:00 – 2:00</td>
<td>First Time Attendees &amp; Newly Elected Officials Orientation</td>
</tr>
<tr>
<td>2:00 – 5:00</td>
<td>Workshop: Consensus &amp; Team Building (C)</td>
</tr>
<tr>
<td>2:15 – 3:15</td>
<td>Double Taxation Work Group Report</td>
</tr>
<tr>
<td>3:30 – 5:30</td>
<td>Workshop: Incident Command</td>
</tr>
<tr>
<td>4:00 – 5:30</td>
<td>Board of Directors Meeting</td>
</tr>
<tr>
<td>5:30 – 7:30</td>
<td>Welcome Reception</td>
</tr>
<tr>
<td><strong>MONDAY, JUNE 24, 2013</strong></td>
<td></td>
</tr>
<tr>
<td>8:00 – 4:30</td>
<td>Registration</td>
</tr>
<tr>
<td>8:00 – 9:45</td>
<td>Workshop: Basics of Risk Management (C)</td>
</tr>
<tr>
<td>8:30 – 9:30</td>
<td>Rehearsal for Parade of Flags</td>
</tr>
<tr>
<td>8:45 – 9:45</td>
<td>Workshop: Be on Guard: Situational Awareness</td>
</tr>
<tr>
<td>10:00 – 11:30</td>
<td>Opening General Session</td>
</tr>
<tr>
<td></td>
<td>• Parade of Municipal Flags</td>
</tr>
<tr>
<td></td>
<td>• Achievement Awards</td>
</tr>
<tr>
<td></td>
<td>• Keynote Address: Principles of Straightforward Leadership</td>
</tr>
<tr>
<td></td>
<td>Speaker: Pam Iorio</td>
</tr>
<tr>
<td>11:30 – 4:00</td>
<td>Exhibits Open</td>
</tr>
<tr>
<td>11:30 – 2:00</td>
<td>Lunch in Exhibit Areas</td>
</tr>
<tr>
<td>12:00 – 1:30</td>
<td>Mayors Forum &amp; Lunch</td>
</tr>
<tr>
<td></td>
<td>City &amp; Town Administrators Lunch Meeting</td>
</tr>
<tr>
<td></td>
<td>Municipal Attorneys Association Lunch Meeting</td>
</tr>
<tr>
<td>1:30 – 2:30</td>
<td>Workshop: Physical Fitness in the Workplace</td>
</tr>
<tr>
<td>1:30 – 2:45</td>
<td>Workshop: Maryland’s Economic Outlook (E)</td>
</tr>
<tr>
<td>1:30 – 3:00</td>
<td>Ignite! Session: Sustainability</td>
</tr>
<tr>
<td>2:30 – 4:30</td>
<td>Workshop: Effective Meetings (C)</td>
</tr>
<tr>
<td>3:00 – 4:00</td>
<td>Workshop: Does Your Website Hit the Mark?</td>
</tr>
<tr>
<td>3:15 – 4:15</td>
<td>Workshop: Environmental Regulation</td>
</tr>
<tr>
<td>4:00 – 5:00</td>
<td>Women in Government Service (WINGS) Meeting</td>
</tr>
<tr>
<td>4:30 – 5:30</td>
<td>Prince George’s Elected Women Meeting</td>
</tr>
<tr>
<td>6:00 – 9:00</td>
<td>Eastern Shore Association of Municipalities Dinner</td>
</tr>
<tr>
<td></td>
<td>Montgomery Chapter Event</td>
</tr>
<tr>
<td><strong>TUESDAY, JUNE 25, 2013</strong></td>
<td></td>
</tr>
<tr>
<td>7:00 – 8:45</td>
<td>Prince George’s County Municipal Association Breakfast</td>
</tr>
<tr>
<td>8:00 – 4:30</td>
<td>Registration</td>
</tr>
<tr>
<td>8:00 – 9:00</td>
<td>Municipal Police Executives Breakfast</td>
</tr>
<tr>
<td>8:00 – 9:30</td>
<td>Issues &amp; Answers: MDE &amp; State Planning</td>
</tr>
<tr>
<td>8:30 – 9:00</td>
<td>Credentials Desk Open</td>
</tr>
<tr>
<td>8:30 – 10:00</td>
<td>Workshop: The Limits of Municipal Enforcement</td>
</tr>
<tr>
<td>9:00 – 10:00</td>
<td>Public Works Department Meeting</td>
</tr>
<tr>
<td>9:00 – 10:15</td>
<td>Business Meeting</td>
</tr>
<tr>
<td></td>
<td>• Banner City/Town Award Recognition</td>
</tr>
<tr>
<td><strong>TUESDAY, JUNE 25, 2013 (continued)</strong></td>
<td></td>
</tr>
<tr>
<td>10:00 – 2:30</td>
<td>Exhibits Open</td>
</tr>
<tr>
<td></td>
<td>Commerce Day in Exhibit Areas</td>
</tr>
<tr>
<td>10:00 – 11:00</td>
<td>Coffee Break in Exhibit Areas</td>
</tr>
<tr>
<td>10:30 – 11:30</td>
<td>Workshop: Municipal Service Sharing</td>
</tr>
<tr>
<td>10:30 – 12:00</td>
<td>Discussion Forums</td>
</tr>
<tr>
<td></td>
<td>• Small Towns</td>
</tr>
<tr>
<td></td>
<td>• Large Cities</td>
</tr>
<tr>
<td>10:30 – 12:00</td>
<td>Workshop: Community Success in a New Economy (E)</td>
</tr>
<tr>
<td>11:30 – 2:30</td>
<td>Lunch in Exhibit Halls</td>
</tr>
<tr>
<td>12:00 – 1:30</td>
<td>MML Past Presidents Luncheon</td>
</tr>
<tr>
<td>12:15 – 1:45</td>
<td>Municipal Clerks Association Luncheon</td>
</tr>
<tr>
<td>12:15 – 12:45</td>
<td>New Officials Meet &amp; Greet</td>
</tr>
<tr>
<td>1:00 – 2:00</td>
<td>Workshops</td>
</tr>
<tr>
<td></td>
<td>• Dealing with Blighted/Abandoned Properties</td>
</tr>
<tr>
<td></td>
<td>• Work Effectively with Your Police Department (E)</td>
</tr>
<tr>
<td>1:00 – 2:00</td>
<td>Dinner Table Reservations</td>
</tr>
<tr>
<td>2:00 – 3:30</td>
<td>Cabinet Secretaries Roundtable</td>
</tr>
<tr>
<td>2:30 – 4:00</td>
<td>Workshop: Stormwater Management Update (E)</td>
</tr>
<tr>
<td>2:30 – 4:30</td>
<td>Workshop: Employment Issues (C)</td>
</tr>
<tr>
<td>6:00 – 9:30</td>
<td>Children’s Party</td>
</tr>
<tr>
<td>6:00 – 7:00</td>
<td>Cash Bar</td>
</tr>
<tr>
<td>7:00 – 9:00</td>
<td>Inaugural Dinner</td>
</tr>
<tr>
<td></td>
<td>• Distinguished Service Award</td>
</tr>
<tr>
<td></td>
<td>• Lifetime Achievement Award</td>
</tr>
<tr>
<td></td>
<td>• Municipal Officials Hall of Fame Inductions</td>
</tr>
<tr>
<td></td>
<td>• Remarks by Governor Martin O’Malley (invited)</td>
</tr>
<tr>
<td></td>
<td>• Induction of New Board of Directors</td>
</tr>
<tr>
<td></td>
<td>• Background Music: On the Edge</td>
</tr>
<tr>
<td><strong>WEDNESDAY, JUNE 26, 2013</strong></td>
<td></td>
</tr>
<tr>
<td>8:30 – 12:00</td>
<td>Registration</td>
</tr>
<tr>
<td>9:00 – 10:00</td>
<td>Workshop: All Information is Private … Until It’s Not (E)</td>
</tr>
<tr>
<td>9:00 – 10:30</td>
<td>Ignite! Session: Citizen Engagement</td>
</tr>
<tr>
<td>9:00 – 11:00</td>
<td>Workshop: Ethics (C)</td>
</tr>
<tr>
<td>10:30 – 12:00</td>
<td>Workshop: Identifying and Managing Grants (E)</td>
</tr>
<tr>
<td>11:00 – 12:30</td>
<td>Workshops</td>
</tr>
<tr>
<td></td>
<td>• Revitalizing Downtown Retail (E)</td>
</tr>
<tr>
<td></td>
<td>• Hot Button Legal Issues (E)</td>
</tr>
<tr>
<td>11:15 – 12:30</td>
<td>Convention Planning Committee Meeting</td>
</tr>
<tr>
<td>12:45 – 2:15</td>
<td>New Board Member Orientation &amp; Lunch</td>
</tr>
<tr>
<td>1:00 – 3:00</td>
<td>Seafood Buffet at Phillips Crab House</td>
</tr>
<tr>
<td>2:30 – 3:30</td>
<td>Board of Directors Meeting</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Academy for Excellence in Local Governance Sessions</th>
</tr>
</thead>
<tbody>
<tr>
<td>C = Academy core</td>
</tr>
<tr>
<td>E = Academy elective</td>
</tr>
</tbody>
</table>
Please print or type; use a separate form for each person.

Name ________________________________________________________ Nick Name ____________________________________________
Title _______________________________________________________________________________________________________
Municipality, Agency or Company ___________________________________ ☐ First time MML convention attendee

Address ______________________________________________________________________________________________________________________________________________________
City __________________________ State ___________ Zip _____________ Phone (______)_____________________________
E-mail ______________________________________________________________________________________________________
Spouse/Companion Name ________________________________________________________ Nick Name ______________________________________

Spouse/companion registration is restricted to persons who are not municipal or public officials, are not affiliated with any exhibitor, and would have no professional reason to attend the convention.

**PRE-REGISTRATION FEES** (includes 1 ticket to exhibit lunches. Guests need to purchase meal tickets separately, contact MML)

<table>
<thead>
<tr>
<th>Postmark by</th>
<th>April 13 –</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>April 12</td>
<td>May 31</td>
<td></td>
</tr>
</tbody>
</table>

**3-DAY REGISTRATION FEE**

<table>
<thead>
<tr>
<th></th>
<th>Postmark by</th>
<th>April 13 –</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Municipality Official</td>
<td>$420</td>
<td>$545</td>
<td>$ _________</td>
</tr>
<tr>
<td>Other</td>
<td>$550</td>
<td>$715</td>
<td>$ _________</td>
</tr>
</tbody>
</table>

**1-DAY regISTRATION FEE**  
Circle One: Mon. Tues. Wed.

<table>
<thead>
<tr>
<th></th>
<th>Postmark by</th>
<th>April 13 –</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Municipality Official</td>
<td>$315</td>
<td>$410</td>
<td>$ _________</td>
</tr>
<tr>
<td>Other</td>
<td>$410</td>
<td>$535</td>
<td>$ _________</td>
</tr>
</tbody>
</table>

**SOCIAL FUNCTIONS** (purchase in addition to registration fee)

| Dinner, Tues., 6/25 | each at $ 51 | $ 56 | $ _________ |
| Children’s Party, Tues., 6/25 | each at $ 17 | $ 19 | $ _________ |

Children’s ages ________________________________

| Seafood Buffet, Wed., 6/26 | each at $ 36 | $ 41 | $ _________ |
| Children (age 5–12) | each at $ 14 | $ 16 | $ _________ |
| Jolly Roger Pass | each at $ 30 | $ 32 | $ _________ |

TOTAL $ _________

Deadline for any registration or meal ticket changes/cancellations is June 7.

Payment must accompany registration form.

**Method of Payment:**  
☐ Check enclosed payable to Maryland Municipal League  ❑ AmEx/MasterCard/VISA/Discover

Expiration Date ___________ Card Number ____________________________ 3 digit code

Print Name as it Appears on Card ____________________________________________________________

Card Holder’s Signature __________________________________________________ Phone (______)_____________________________

**ON-SITE REGISTRATION**

If you have special needs, including dietary, please attach a separate sheet describing your requirements.

All registrants after May 31 must register on-site at higher fees. No meal tickets will be sold on-site.

- 3-Day Member .......... $610
- 3-Day Non-Member .. $800
- 1-Day Member .......... $460
- 1-Day Non-Member ... $595

Return to: Maryland Municipal League, 1212 West Street, Annapolis, MD 21401
Register on-line at mdmunicipal.org  •  E-mail: registration@mdmunicipal.org  •  No faxes
Cancellation deadline (for refunds) is June 7, 2013 • Cancellation fee: $75 • After June 7, 2013 no money will be refunded.
NEW PROGRAM ALERT

MML’s Virtual Member Lounge
Opened February 25

The popularity of virtual social communities has proven that individuals with at least a single thing in common, are drawn to outlets that allow them to interact with one another. MML launched its online Member Lounge, powered by MemberClicks, on February 25. The lounge is a members-only, password-protected area that is one part member database and one part social community. This major addition to MML’s technology infrastructure will not only increase member ability to interact, but will also offer a virtual social community that mirrors the League’s very active physical networking outlets.

The MML Member Lounge will be accessible by any League member who is currently listed in our database. Some of the lounge’s functionality includes:

- Ability for individual members to edit their profile (including adding a photo and changing password) and hide certain contact information
- Ability for Administrators, Managers and/or Clerks to access their town’s municipal profile and edit certain profile attributes
- Searchable directory of all MML members (accessible ONLY to MML members)
- Ability to upload photos
- “Circle” and wall posting functionality (i.e. like making friends on Facebook)
- Online registration for annual convention and conference
- List serv functionality is back!*  
  Message-board forums   
  And much more...

*List servs will be created by request to MML staff

City/town officials received an e-mail from the MemberClicks message center with their username and password.

We invite you to log in and engage with fellow elected and appointed officials from all over the State. As an extra incentive, any members who login to the lounge from February 25 through March 30 will be entered into a random drawing to receive one of ten, $20 gas cards.

If you’re a municipal official and we do not have your email, we’re unable to send you your log in credentials. Please contact MML’s office (mml@mdmunicipal.org) with your contact information and we will issue your credentials, as soon as possible.
Send Us Old Photos!

Or CURRENT/FUTURE STREETSCAPES

Submit old photos of your municipality or current/future streetscape photos or renderings for possible use on the big screens during MML’s convention. E-mail your contributions in jpg format to: mml@mdmunicipal.org by May 1. Help us bring the 2013 convention theme Cherish the Past – Plan the Future to life!

2nd Street — Oakland — 1938

CivicPlus creates community engagement tools. Our online solutions have the power to transform the way your community does business.

888.228.2233 + info@CivicPlus.com
# Municipal Officials Hall of Fame

The Maryland Municipal League’s Hall of Fame honors current or former municipal officials (living or deceased) who have served 20 years or more as a municipal elected official. Inductees will be recognized at the annual convention in Ocean City during the dinner and their names will appear on a special plaque displayed at the MML office in Annapolis. The names of the inductees will also appear in the Convention Program if the information is received by April 30.

**Inductees must have completed at least 20 years as an elected municipal official by June 30**. This recognition is ongoing. If you will complete 20 years of municipal elected service this year, but after June 30, you are eligible to be inducted into the Hall of Fame the following year. Terms of service need not be consecutive. If you or someone you know qualifies for this recognition, please provide the following:

- **Official’s name**
- **Municipality/Office**
- **Number of total years served**
- **Dates served**

\[i.e. \text{Mary Smith, Mayor, Anytown, 20 years, June 1993 - June 2013}\]

- **Living [ ]**
- **Deceased [ ]**
- **Name of official submitting nomination**
- **Email:**
- **Phone number:**

**MMl does not keep track of candidates eligible for the Hall of Fame. Nominations are dependent upon those received.**

Please send this information to the attention of Paula Chase Hyman at the Maryland Municipal League, 1212 West Street, Annapolis, MD 21401 or email to paulah@mdmunicipal.org.
1. MML President-Elect Carl Anderton (Mayor, Delmar), MML President J Davis (Mayor, Greenbelt) and Cambridge Mayor Victoria Jackson-Stanley.

2. Delegate Charles Otto and Queenstown Commission President Perry Stutman.

3. Delegate Jay Jacobs with Easton Mayor Robert Willey and Queen Anne Mayor Randy Esty.

4. MML President Judith “J” Davis (Mayor, Greenbelt) and Delegate Stephen Hershey, Jr. at the Eastern Shore Association of Municipalities (ESAM) dinner.

5. MML Legislative Committee Chairman Bruce Williams (Mayor, Takoma Park), House Appropriations Committee Chairman Norman Conway, MML Executive Director Scott Hancock and MML President J Davis.
When it comes to sports, Aberdeen may be best known as the hometown of Baltimore Orioles great Cal Ripken, Jr. and site of the IronBirds stadium. But the City has plenty of football fans, including Aberdeen Mayor Mike Bennett, an avid Ravens fan. Aberdeen employees are enthusiastic Ravens fans and “Purple Friday” is observed all season long. Aberdeen city employees enjoyed a pot luck Super Bowl lunch on the Friday before the big game. A few city employees posed with Mayor Bennett (second from left) and Council Member Sandy Landbeck (front) outside City Hall which sported a 120 foot long Ravenstown banner on loan from Ripken Baseball. Employees took turns enjoying the pot luck lunch so that all departments at City Hall remained staffed and available to serve residents.
MML ONLINE COMPENSATION SURVEY

Is what you’re paying your town’s employees consistent with what other municipalities are doing around the state? Many of your fellow cities and towns have that information at their fingertips as participants in the Maryland Municipal League’s online compensation survey. And, with budget preparation season in full swing, there’s no better time for your municipality to become a participant as well.

This is the fourth year of MML’s partnership with Technology Net, LLC, which provides members with an innovative, web-based compensation survey that includes salaries and benefits, as well as a tool for calculating total compensation value. In a nutshell, the MML compensation survey offers participating cities and towns a powerful state-of-the-art program for comparing and assessing employee compensation data. The cost to participate continues to be between $40 and $80 for most municipalities.

Last year, 49 MML member municipalities contributed to the survey, and the League is hoping to further boost participation in 2013. If you would like more information on how your municipality can become better informed about how the rest of the municipal world is compensating its employees, contact Tom Reynolds at tomr@mdmunicipal.org or 410/268-5514.

---

MML Welcomes New Corporate Partner

WEYRICH, CRONIN & SORRA
A Firm That Provides Close Personal Attention
139 North Main Street, Suite 201
Bel Air, Maryland 21014
410.838.2237 • 410.879.2237
toll free 866.212.2237 • fax 410.893.9527

In 1979, Weyrich, Cronin & Sorra was founded under the leadership of Carroll Weyrich, William Cronin, and Manny Sorra. At that time, their goal was to establish an accounting practice built around proactive client service delivered through “close personal attention.” Over three decades later, the tradition of excellent client service continues. Today, WC&S employs over 35 people in its three offices in Lutherville, Bel Air and Elkton, Maryland. Over the years, the firm has expanded its range of services beyond the traditional tax, accounting and consulting services to include niche groups that specialize in forensic and investigative accounting, governmental accounting, valuations, litigation support, non-profit organizations and dental practices.

---

GROUNDWATER SCIENCES CORPORATION
Environmental & Groundwater Resource Consultants

Providing Hydrogeologic Services...
... to Municipalities and Engineers

Fracture/Aquifer Assessment
Pumping Tests/Operation Analysis
Supply Well/Spring Siting, Development, and Rehabilitation
Complete Environmental and Remediation Services
UST Investigations and Remediation
Source Protection Zoning
Water Budget/Recharge Analysis
Sewer Planning Hydrostudies

Contact
Stephen M. Fisher, PG
T: 717-991-0192
F: 717-657-1611
www.groundwatersciences.com
sfisher@groundwatersciences.com
There is no shortage these days of resources dedicated to the goal of sustainability. But one resource every city and town should have on its radar is the Sustainable City Network. The Sustainable City Network provides online content and collaboration tools specifically designed to help municipal officials access quality and timely information on sustainability best practices, as well as products and services to advance your community’s sustainability goals. Learn more at: http://www.sustainablecitynetwork.com.
Our Mission is MARYLAND

7225 Parkway Drive, Hanover, Maryland 21076

443-561-1700
www.lgit.org
IWIF’s Strategic Business Unit (SBU) team is focused on providing a “high touch professional level” of customer service to Maryland’s municipalities and counties. It is our local and expert workers’ comp insurance professionals like Jackie Baroody, Claims Supervisor, Mario Melfa, Loss Control Consultant and Tina Thomas-Lyght, Senior Underwriter that truly make the difference for our customers.

Take advantage of all the benefits of insuring with IWIF:

- Strong relationships with both agent represented and direct municipal customers across Maryland
- Competitive prices
- Premium discounts for safe policyholders
- Local loss control and claims services
- Convenient, easy, fast and secure online services
- Dependable and responsive customer service

Announcement!
Effective Oct. 1, 2021, IWIF will become Chesapeake Employers’ Insurance Company.